

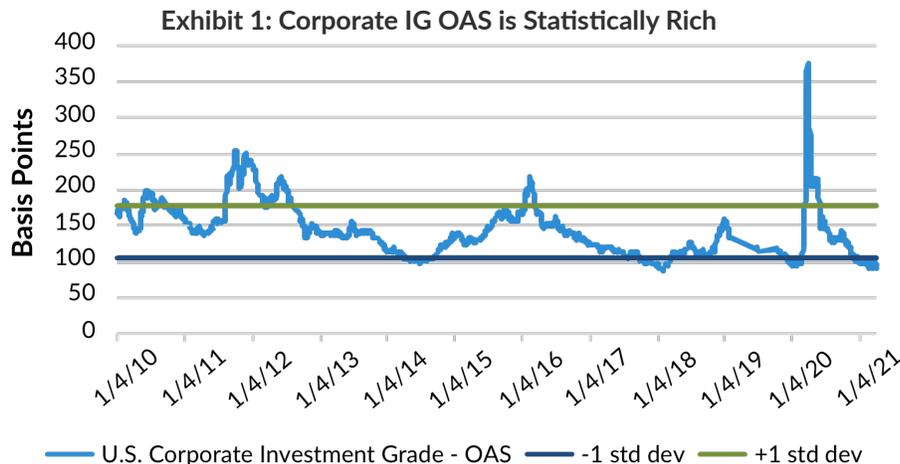
What Causes Spreads to Widen?

First Quarter Corporate Credit Update

Elizabeth Henderson, CFA | Director of Corporate Credit and Principal

Market Summary and Outlook

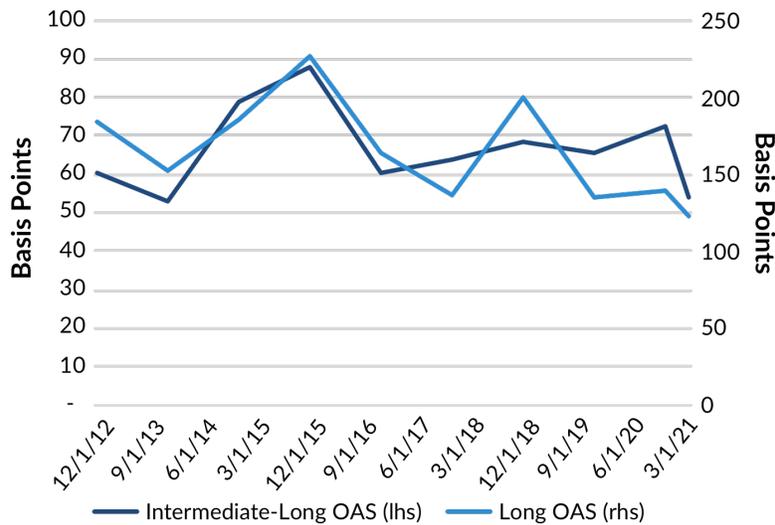
The Investment Grade (IG) Corporate bond market (per Bloomberg Barclays Index) generated modest returns in the first quarter of 2021, with an excess return versus a duration neutral Treasury of 1.0%. On a total return basis, the IG market had one of its worst quarters due to rising Treasury yields, generating a return of -4.7%. Hence, Corporate bonds underperformed the S&P Index, which returned 6.2% and the High Yield market (per Bloomberg Barclays) at 0.9%. The option adjusted spread (OAS) of the market tightened 5 bps in the first quarter, with virtually all the outperformance coming from the long end, and BBBs outperformed higher quality. Spreads tightened despite heavier than expected new issuance in the first quarter and increased rate volatility.



Source: Bloomberg Barclays Index, AAM

The outperformance in the long end and BBBs is likely being driven by yield oriented investors, who are awash in liquidity, facing a lackluster opportunity set with low global yields and falling default risk. The credit curve has flattened to a cyclical low (Exhibit 2), with short end spreads widening and long end spreads tightening this year. Until we see higher yields away from Corporate Bonds or the Fed signals it will begin tapering asset purchases, we expect this trend to continue, albeit at much slower pace. Despite rising inflation expectations, the Federal Reserve is expected to remain accommodative at least through 2021.

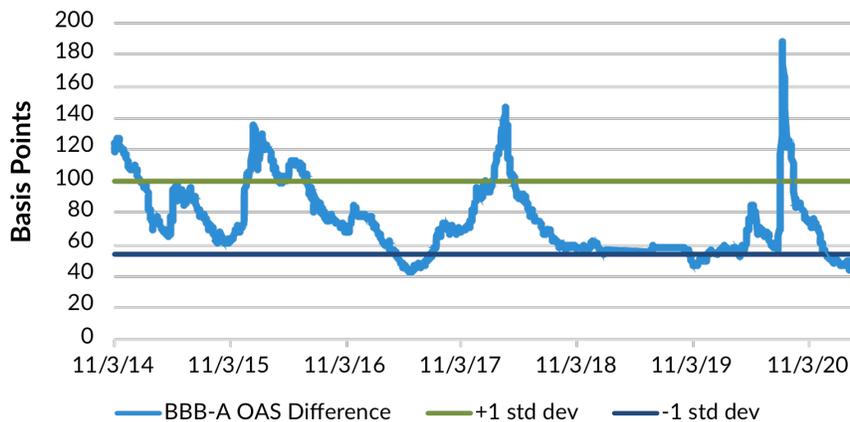
Exhibit 2: The Credit Curve Flattens as Credit Risk Premiums Fall



Source: Bloomberg Barclays Index, AAM

The spread premium investors receive from buying ‘BBB’ rated corporate bonds vs. ‘A’ rated has compressed to a cycle tight. As you can see in Exhibit 3, this basis can remain quite low for some time until there is a fundamental threat to the market. ‘BBB’s widen more than ‘A’ rated credits because of the increased risk of falling to high yield, which adds both increased default and technical risks to the bonds. Since we are early in the economic recovery with unprecedented simultaneous monetary and fiscal support, we view the risk of a fundamental threat as very low. Therefore, until we are later in the cycle or see an emerging threat, we will continue to advocate an overweight BBB position.

Exhibit 3: The Credit Risk Premium Has Fallen as the Economic Outlook Improves



Source: Bloomberg Barclays Index, AAM

What are the risks to spreads?

As we had expected, OAS volatility has been minimal this year, with a range of 12 basis points (bps). We expect this to continue in the second quarter, although tax reform related volatility or continued inflation and/or economic data surprises could be the next catalyst for increased spread volatility.

Tax reform

After tax reform was passed at the end of 2017, the OAS moved to its 5-year tights, to 84 bps as investors became more optimistic about growth and the increased incentive for corporations to reduce debt (Bloomberg Barclays Corporate Index). Depending on the magnitude of the change, spreads could soften if growth prospects dim. During the period of 2018-2019, average debt leverage remained flat, as debt increased in line with EBITDA. It was in 2016 when debt leverage fell as companies waited for more information related to taxes and policy. There are many differences today vs. 2017 that will influence the capital allocation decisions of management and Boards. While we would expect companies to generally deleverage this year, management teams are being asked to invest in their businesses at a time of attractive capital and potential investment opportunities and growth. We would view rising tax rates as a headwind for spreads generally. The one caveat is if the plan is viewed as benefiting those sectors and companies (i.e., small businesses) from a top line perspective that will hurt disproportionately.

Taper tantrum

While we would expect spreads to eventually tighten after a period of volatility induced widening by the Fed as we saw in May of 2013, the long end performance in Corporates is more questionable. The “taper tantrum” sent spreads widening by about 20-25 bps, but after yields became more attractive, buyers stepped in especially on the long end. This caused the Corporate 10s-30s curve to flatten to approximately where it is today (~50bps) (Bloomberg Barclays Corporate Index). As Treasury volatility continued in 2013, long end spreads remained relatively flat while intermediate maturities outperformed. With spreads so tight today and credit curves generally flat, there is little room for this type of volatility without impacting performance. The basis is also vulnerable if these moves cause rising hedging costs or materially higher Treasury yields given the potential softening of market technicals.

Where do we see value in the market?

As spreads have tightened, we have been selling bonds with unattractive spreads versus peers and buying those that provide attractive compensation for liquidity and/or industry risk premiums that we calculate in the near to intermediate term. Specifically, we sold bonds in the first quarter that have limited spread tightening potential most often due to the high-quality nature of the credit and/or industry outperformance. Examples of those include: Aerospace/Defense, Chemicals, Infrastructure, Pharmaceuticals, Retail, and Universities. Conversely, we added to sectors that we believe offer attractive risk adjusted income opportunities, such as: BBB rated REITs, Technology, Packaging, and Advertising.

We are being selective in the high-quality rating opportunity set, buying credits we believe have upward momentum fundamentally, as spreads are very tight with low break-evens. We are adding to sectors we believe offer more value today vs. historical levels with positive fundamental outlooks, such as Asset Managers, Communications and possibly Airline Lessors. We continue to see more value in sectors that will benefit from the recovering economy. Lastly, market liquidity continues to be cheaply priced given the absolute level of spreads, so we are taking advantage of those premiums when possible in sectors like Community Banks and Private Placements.

Elizabeth Henderson, CFA is a Principal and the Director of Corporate Credit at AAM with 25 years of investment experience. She is responsible for the Corporate sector, in addition to the analysis of investment grade Telecommunications, Media and Technology credits. Additionally, Elizabeth is a member of AAM's "Outsourced CIO" Committee. Prior to joining AAM, Elizabeth was a Director at Fitch Ratings with responsibility for following public and private telecommunications and media companies. She is a CFA Charterholder as well. Elizabeth graduated with honors from Indiana University with a BS in Finance and earned an MBA in Finance, Analytical Consulting, and Marketing from Northwestern University's Kellogg School of Management.



Disclaimer: Asset Allocation & Management Company, LLC (AAM) is an investment adviser registered with the Securities and Exchange Commission, specializing in fixed-income asset management services for insurance companies. Registration does not imply a certain level of skill or training. This information was developed using publicly available information, internally developed data and outside sources believed to be reliable. While all reasonable care has been taken to ensure that the facts stated and the opinions given are accurate, complete and reasonable, liability is expressly disclaimed by AAM and any affiliates (collectively known as "AAM"), and their representative officers and employees. Any views or opinions expressed are subject to change without notice, should not be construed as investment advice and should be considered only as part of a diversified portfolio. Any opinions and/or recommendations expressed are subject to change without notice and should be considered only as part of a diversified portfolio. Any opinions and statements contained herein of financial market trends based on market conditions constitute our judgment. This material may contain projections or other forward-looking statements regarding future events, targets or expectations, and is only current as of the date indicated. There is no assurance that such events or targets will be achieved, and may be significantly different than that discussed here. The information presented, including any statements concerning financial market trends, is based on current market conditions, which will fluctuate and may be superseded by subsequent market events or for other reasons. Although the assumptions underlying the forward-looking statements that may be contained herein are believed to be reasonable they can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. AAM assumes no duty to provide updates to any analysis contained herein. A complete list of investment recommendations made during the past year is available upon request. Past performance is not an indication of future returns. This information is distributed to recipients including AAM, any of which may have acted on the basis of the information, or may have an ownership interest in securities to which the information relates. It may also be distributed to clients of AAM, as well as to other recipients with whom no such client relationship exists. Providing this information does not, in and of itself, constitute a recommendation by AAM, nor does it imply that the purchase or sale of any security is suitable for the recipient. Investing in the bond market is subject to certain risks including market, interest-rate, issuer, credit, inflation, liquidity, valuation, volatility, prepayment and extension. No part of this material may be reproduced in any form, or referred to in any other publication, without express written permission. Opinions and statements of financial market trends that are based on market conditions constitute our judgment and are subject to change without notice. Historic market trends are not reliable indicators of actual future market behavior. This material may contain projections or other forward-looking statements regarding future events, targets or expectations, and is only current as of the date indicated. There is no assurance that such events or targets will be achieved, and may be significantly different than that shown here. Diversification does not assure a profit or protect against loss.